

```
#include <stdio.h>
int jobCode(int,int);
int main(void)
{
    int myJob = -1;
    printf("Anyone can handle a car. We handle them all.\n");
    myJob = jobCode(1,0);
    return myJob;
}
```

Business Development Manager (m/w/d)

Product Line Measurement and Calibration

📍 Vienna 👤 Simone Goethel, Phone: +43 (0) 1901 600, jobs@at.vector.com

For our young but steadily growing subsidiary in Vienna, we are seeking continuously new employees capable of navigating in a complex and dynamic environment.

Your Tasks

- Business Development Management for the Product Line 'Measurement & Calibration'
- New Customer acquisition and market development
- Technical demonstrations and performance of product trainings
- Analysis of customer requirements and feedback to product management
- Support of and cooperation with the Vector Sales teams
- Alignment of the worldwide business development activities within the Vector group

Your Profile

- Experience in development of Electronic Control Units
- Experience in Calibration of Motor-ECUs for road vehicles is a plus
- Completed studies in one of the following areas, or comparable qualifications: electrical engineering, computer science or similar
- Several years of experience in automotive electronics
- Strong persuasion and facilitation skills to be effective with different personnel levels and functions both at the customer and internally
- Strong communication skills including verbal and listening skills
- Systematic and self-reliant working style and team-working skills in a flexible environment
- Excellent German and English language skills, further CEE-area language skill is a plus
- Willingness to travel within Austria and CEE region
- EU driver license is necessary

For this position we offer you a yearly salary range from € 42.000,- (beginner) up to € 85.000,- (experienced in our field) including variable bonus in addition to an innovative surrounding, an excellent working atmosphere and a state-of-the-art working environment in a stable group of companies. This is an excellent opportunity for the right person!

Your Vector

Why does Vector offer you the best workplace in Austria? Because we do a lot to ensure that work does not feel like work. This includes individually tailored training opportunities, flexible working hours and a state-of-the-art, ergonomic and air-conditioned workplace. We also support you with additional pension plan, additional health insurance, restaurant tickets, free drinks and fruit, public transportation pass.

Who we are.

Vector is the premium partner for development of embedded electronics. For almost 30 years, we have worked with our customers to develop electronic innovations for the automotive industry and related sectors.

Vector has more than 2,500 employees worldwide at 26 locations engaged in something new every day to make the technologies of tomorrow ready for series production.

