```cpp
#include <iostream>
#include <jobs_vector.h>
int main()
{
    int myJob = -1;
    std::cout<< "If it's fun is it still work?";
    myJob = jobCode(1,0);
    return myJob;
}
```

Business Development Manager (m/w/d)
for Embedded Software

📍 Vienna   👤 Simone Goethel, Phone: +43 (0) 1901 600, jobs@at.vector.com

Your Tasks

> Business Development Management of our embedded software products
> Acquisition of new customers and spreading the installation base at existing customers
> Professional consulting of customers during orientation and decision-making phases through knowledge of relevant processes and use cases
> Elicitation of customers' requirements and feedback to product management
> Support of Vector Sales regarding embedded products and solutions
> Driving and execution of the offer release process for embedded software
> Preparation and execution of presentations and demonstrations on embedded software topics
> Assumption of responsibility for projects or teams in the middle-term

Your Profile

> Completed studies in one of the following areas, or comparable qualifications: electrical engineering, computer science, mechanical engineering, mechatronics
> Several years of relevant experience in technical sales, product management consulting, or as a SW integrator/developer
> Ideally knowledge of automotive E/E development workflows
> Pronounced conceptional and analytic skills
> High commitment, customer focus and team spirit
> Readiness to travel
> Fluent English language skills, German and a further CEE-area language are an advantage
> Ideally microcontroller know-how and experience with embedded software/systems
> Ideally knowledge of relevant bus systems and standards (e.g. AUTOSAR, CAN, LIN, Flexray)
> EU driver license is necessary

For this position we offer you a yearly salary range from € 42.000,-(beginner) up to € 70.000,-(experienced in our field) in addition to an innovative surrounding, an excellent working atmosphere ans a state-of-the art working environment in a stable group of companies.This is an excellent opportunity for the right person!

Your Vector

Why does Vector offer you the best workplace in Austria ? Because we do a lot to ensure that work does not feel like work. This includes individually tailored training opportunities, flexible working hours and a state-of-the-art, ergonomic and air-conditioned workplace. We also support you with additional pension plan, additional health insurance, restaurant tickets, free drinks and fruit, public transportation pass.

Who we are.

Vector is the premium partner for development of embedded electronics. For almost 30 years, we have worked with our customers to develop electronic innovations for the automotive industry and related sectors.

Vector has more than 2,500 employees worldwide at 26 locations engaged in something new every day to make the technologies of tomorrow ready for series production.

Vector - Automotive. Software. Engineering.
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