

```

#include <stdio.h>
int jobCode(int,int);
int main(void)
{
    int myJob = -1;
    printf("If it's fun is it still work?\n");
    myJob = jobCode(1,0);
    return myJob;
}

```

## Business Development Manager (m/f/d)

### Process Tools & Consulting

📍 Vienna    👤 Simone Goethel, Phone: +43 (0) 1901 600, [jobs@at.vector.com](mailto:jobs@at.vector.com)

For our young but steadily growing subsidiary in Vienna, we are continuously seeking new employees capable of navigating in a complex and dynamic environment. We offer a large amount of freedom and the possibility to actively create your working environment according to the needs and ideas you bring along. On the other hand, a large amount of responsibility and flexibility is expected.

#### Your Tasks

- Business Development Management for the Product Line 'Process Tools' and Consulting
- New Customer acquisition and market development
- Technical demonstrations and performance of product and service portfolio
- Analysis of customer requirements and development of solutions in close cooperation with respective product lines in our head office
- Continuous support of ongoing consulting projects
- Support of and cooperation with the Vector sales teams
- Alignment of the worldwide business development activities within the Vector group

#### Your Profile

- Completed studies in one of the following areas, or comparable qualifications: electrical engineering, computer science or business administration
- Several years of professional experience in the automotive development processes
- Strong persuasion and facilitation skills to be effective with different personnel levels and functions both at the customer and internally
- Systematic and self-reliant working style and team-working skills in a flexible environment
- Excellent English language skills, further language skills are a plus
- Willingness to travel within Austria and Europe

For this position we offer you a yearly salary range from € 42.000,- (beginner) up to € 85.000,- (experienced in our field) including variable bonus in addition to an innovative surrounding, an excellent working atmosphere and a state-of-the-art working environment in a stable group of companies. This is an excellent opportunity for the right person!

#### Your Vector

Why does Vector offer you the best workplace in Austria? Because we do a lot to ensure that work does not feel like work. This includes individually tailored training opportunities, flexible working hours and a state-of-the-art, ergonomic and air-conditioned workplace. We also support you with additional pension plan, additional health insurance, restaurant tickets, free drinks and fruit, public transportation pass.

#### Who we are.

Vector is the premium partner for development of embedded electronics. For almost 30 years, we have worked with our customers to develop electronic innovations for the automotive industry and related sectors.

Vector has more than 2,500 employees worldwide at 26 locations engaged in something new every day to make the technologies of tomorrow ready for series production.

